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## Client-Centered Hosting Solutions

Hedgehog Hosting was founded on the belief that clients' needs are more important than rapid growth and mass standardization. The principals at Hedgehog are committed to providing hosting that meets each client's unique needs... and they are achieving that goal through a combination of top-quality hosting, a range of flexible solutions, and unmatched customer service.

Every aspect of Hedgehog Hosting, from its philosophy and business model to its well-developed processes, is based on the 30 years of experience of its founders. The entire Hedgehog team is skilled in every aspect of web hosting and has expertise in meeting the hosting needs of nonprofit, corporate, and government clients.

Hedgehog is proud of its client base of corporate and association clients, which includes Fortune 500 companies and industry-leading nonprofits. Each of Hedgehog's clients performs cutting-edge work in fields ranging from healthcare to environmental protection to technology; each of them relies on Hedgehog to ensure that their critical web applications function at peak performance at all times.

Hedgehog's clients are never forced to adopt a solution that is too advanced, doesn't quite fit, or breaks their budgets. Hedgehog collaborates with clients to evaluate their requirements and provide custom solutions designed to meet each client's specific needs. Hedgehog gets to know those systems as well as the clients do – and are dedicated to keeping them up and running. Hedgehog maintains a small staff of experts, available 24x7, so clients always are working with the most qualified people.

All of Hedgehog's hosting solutions involve a cost/benefit analysis completed in partnership with their clients; this ensures that clients know their money is being put to the best use. Hedgehog keeps costs down by ensuring that clients never pay for unnecessary equipment or services.

Because Hedgehog believes in developing clients for life, they not only continuously monitor their clients' evolving needs; they also work with clients to help them develop Internet strategies for future growth.

## Dedicated to Service, Not Just Servers

Hedgehog's critical competitive advantage is its commitment to providing the best possible service to its clients plus a team of top-notch professionals who share the same values and love of the work that goes into providing reliable, quality hosting services. Hedgehog has assembled one of the best teams in the industry.

Hedgehog has the depth of expertise to fully support a wide range of network administration technologies, all major operating systems, switching and routing technologies, Internet related protocols, and Database administration and support for most commercial and open source products.

### **A Solution for Every Client's Unique Needs**

Hedgehog Hosting specializes in high-end, fully-managed dedicated server hosting, featuring customized solutions that can be based on most UNIX or Windows platforms and can use commercial or "open source" databases. The Hedgehog solutions include:

**Systems Administration:** Hedgehog provides support of machine component hardware, operating system and software. Sites are monitored with the ScienceLogic® EM7™ System, with redundant third-party monitoring to ensure that services are fully operational.

**Database Administration:** Hedgehog offers a full suite of services for most major commercial and open source databases.

**Security:** Hedgehog provides the latest in both physical and network security. Hedgehog routinely monitors websites, user groups, and industry publications to stay up-to-date on the latest information on security concerns, patches and upgrades.

### **Quality Starts with What's Inside**

Hedgehog provides one of the best hosting infrastructures in the industry at the state-of-the-art Data Centers in Loudoun County, Virginia, which has become known for its abundance of connected Data Centers. Partnering with top facilities allows Hedgehog to provide clients with fully redundant power and air conditioning, combined with solid network and physical security. Hedgehog clients share data-center space with Google, AOL, Paypal and Yahoo, and in addition to the services provided by our data center team, Hedgehog provides its own premier managed services, thereby allowing our clients to get the best of both worlds—a state-of-the-art infrastructure, and small service-oriented management and support.